

*President's Corner*



**It is time for a change of Seasons. Fall is one of my very favorite times. The color pallet that nature uses to paint the leaves of the trees brings joy to most of us.**

**Change is sometimes scary but can be the best thing that ever happened. This year IAAP has make changes to many of their forms, requisites for awards and even programs thatqualify for recertification points.**

**The IAAP web site has all the information you will need to understand these changes. Please try and visit it at least once a week.**

**GNED is hosting great webinar's. Take Advantage of all that IAAP has to offer. Read the newsletters, both GNED and your local chapter. Join the egroups.**

**Some chapters are posting their newsletter right in the egroups mailings.**

**This week we have a speaker who will talk About marketing...that's what happens when you become part of the egroups. You can pick up great ideas and tips.**

**See you tonight at Bristol Commons.**

*Diane Souza*

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Let me just send out a huge thank you to the volunteers who donated items. The assistance of Dotti, her husband, Bob, and his friend, Frank, and Marie (Gerry) made the day a complete success.



**TWO YEARS IN A ROW!!!!**  
Yes, Chapter Members, we did it again. We have made our goal of \$200.00 and a little plus. Happy? You bet we are!



October 17<sup>th</sup> Meeting  
night is Information night!!! Bring a  
friend.

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**Save the Date**  
**November 21, 2011**



**Mastery of Leadership!**

Program presented by Bill Napolitano, CBC of  
the Institute for Business Excellence. Leaders  
are not born, but developed. Bill will  
demonstrate this theory. Come and learn...

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## Got Travel Plans?

### 7 Ways to Get the Best Deals on Airfare

- Travel on a Tuesday, Wednesday, or Saturday.
- Purchase tickets at least two weeks before travel but not more than three months in advance.
- Try to be flexible with your travel plans.
- Comparison shop – Check FareCompare.com (does not sell tickets), Travelocity and Orbitz (both sell tickets).
- Take advantage of promotional codes when offered.
- Leave from alternative airports such as Green or Manchester instead of Logan.

- Traveling internationally – you may save money by flying on a U.S. carrier to an overseas hub then switch to a less expensive local airline. You may also consider changing from plane to train.

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**Certification Exams**  
**November 4<sup>th</sup> and 5<sup>th</sup>, 2011**

Try your hand at these sample Certification  
questions!

**(Answers immediately following)**

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1. Squeezing or expanding text and  
adding or removing space from  
character combinations on a line is:

- A) leading
- B) kerning
- C) track spacing
- D) trapping

2. Text that is trimmed off on the inside  
panels of a signature is called:

- A) Creep
- B) Cropping
- C) Grayscale
- D) Leading



**Certification Questions Answers**  
**1. (B) 2. (A)**

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